



Arcticom, LLC (Arcticom) is an active subsidiary owned by Bering Straits Native Corporation (BSNC), an Alaska Native Corporation (ANC). Arcticom is a Small Business Administration (SBA) approved Small Disadvantaged Business and 8(a) certified contractor.

Mission-Critical Operations Solutions

Offering a broad range of information technology solutions, Arcticom LLC is strategically partnered with Eaton Corporation who is the leading provider of ergonomic consoles for mission-critical operations. By integrating people with technology, Eaton console designs help to manage technology-intensive command and control environments such as:

- Emergency Operations Centers (EOC)/Public Safety
- Network Operations Centers (NOC)
- Process Control
- Medical Imaging
- Security
- Transportation Management

We engineer, integrate and install turnkey sit to stand consoles, data centers design, power back up solutions and technical furniture for dispatch operations, control rooms and command center applications.

Arcticom offers impressive performance that is routinely recognized with exceptional ratings and commendations tied to installation successes. Satisfied Bering Straits family customers include the Space and Naval Warfare Systems Command SPAWAR, U.S. Air Force, Air National Guard, Army, Navy, Hospitals and Medical Centers, State and Local Government Public Utilities and Electric Utilities.

COMPANY DATA	
CAGE Code	7CB39
UEI	079766453
SBA 8(a) Entrance	1/21/2016
SBA 8(a) Exit	1/21/2025
Primary NAICS	541513
Other NAICS 334419,337122, 334112, 337211, 337214, 337215, 423690, 517110, 517210,541519	
SBA 8(a) Advantages	

No \$\$ Ceiling Limit - CFR 124.506(b)/ FAR 19.805-1(b)

ANC-owned 8(a) companies can be awarded sole-source contracts with no competition and no competitive threshold dollar limitation on the contract amount. Limits that apply to other 8(a) companies do not apply to ANCs; however, a procurement may not be removed from planned competition to sole source it to an ANC-owned firm.

Non-Protestable 13 CFR 124.517(a)

Contracts awarded directly to an 8(a) ANC cannot be protested. The ability to fast track an important procurement is a huge benefit.

Rapid Procurement Process

The SBA ANC 8(a) contracting method avoids a long, expensive and complex procurement cycle and is significantly faster than any other means of contracting. Simply contact the ANC 8(a) company's local SBA District Office to ask that the procurement be sole sourced under the 8(a) program.

Arcticom's SBA Representative

Charles Niemann
 Business Opportunity Specialist
 U.S. Small Business Administration
 420 L St., Ste. 300
 Anchorage, AK 99501



Arcticom's Emergency Operations Contracts

In the last two (2) years Arcticom has successfully installed the following systems.

- **N66-00117P-7427** Wright Line Data Center Rack Equipment and Enclosures for Space and Naval Warfare Systems Command SPAWAR, San Diego
- **W912K3-16-C-3001** Eaton Wrightline Command Center IT Furniture at Camp Murray, McChord AFB WA.
- **W912JV-16-F-7015** Eaton Wrightline Command Center IT Furniture at National Guard Klamath Falls OR
- **W912K3-16-P-2029** Eaton Wrightline Command Center IT Furniture at 76THCC WADS McChord AFB

Arcticom can provide the following Eaton Consoles:

Eaton OnGuard® Command Console

Eaton's new OnGuard command console offers optimal flexibility and state-of-the-art technology integration for applications requiring 24/7/365 monitoring. Aware integrates people and technology with advanced solutions for equipment storage and cable management, while maintaining the highest ergonomic standards; ensuring the most comfortable operating experience for the user.

Eaton Profile® Console System

Revolutionary in design and construction, the ergonomic Profile Console is an ultra-durable steel frame system for an unlimited variety of work applications and environments. The flexibility and versatility make it the perfect flat panel display console.

Eaton's Data Center Solutions

Eaton helps data center and commercial customers meet 2016 U.S. Department of Energy efficiency requirements.

Eaton is a leading power management company, providing energy-efficient solutions that help customers use electrical, fluid and mechanical power more reliably, efficiently, safely and sustainably. We provide innovative solutions globally that help you build a more sustainable business.

Powering medium and large enterprise, multi-tenant and hyperscale data centers around the world for dozens of military and commercial customers including AT&T, Google, Facebook and Apple's datacenters.



Eaton's PowerQuality Portfolio

Eaton's power quality portfolio encompasses a comprehensive suite of power management solutions, including uninterruptible power supplies (UPSs), surge protective devices, power distribution units (PDUs), remote monitoring, software, power factor correction, airflow management, rack enclosures and services. With [all our products](#), Eaton strives for continued success in leveraging technical innovation to develop next-generation solutions.

Eaton has continually grown its power quality business through developing innovative products and services as well as strategic acquisitions of companies like [Powerware](#), [MGE Office Protection Systems](#), [Best Power](#), [Pulizzi](#), [Aphel](#), and [Wright Line](#).

Arcticom Alliances

Our strategic partnerships help provide the ultimate power management solution.

Arcticom partners with the industry's leading IT providers to help you gain a competitive advantage by managing power more efficiently and effectively. We offer validated power management solutions designed to integrate easily with technology from our alliance partners helping solve your unique business needs and propel growth. These solutions are then jointly delivered by our valued PowerAdvantage partners.

Eaton solutions organize, protect and manage your IT environment by delivering a complete power management solution—including racks, UPSs, rack PDUs and software—designed to save you time, save you money and reduce risk. As the important fifth element of converged and hyperconverged infrastructures.

Eaton's relationships with partners like VPM, VMware, Cisco, NetApp, Dell EMC, HPE, Nutanix and Scale Computing provide added value by extending the availability of your IT infrastructures.

<http://arcticom.com/solutions/emergency-responder-e911/>



GOVERNMENT AGENCY EXPERIENCE

Arcticom and 33 other subsidiaries of BSNC hold Federal, State and Local Government service contracts with the following agencies: Missile Defense Agency, Dept. of Defense, DOE and DOI, Dept. of Commerce, Alaska State Dept. of Fish & Game, Forestry, Fire Service, NAVAIR, DISA, ATF, DEA, Homeland Security, FAA, GSA, DNR, Dept. Of State (DOS), General Services Administration, NASA, Air National Guard, TSA, Bureau of Indian Affairs, NOAA, Bureau of Land Management, National Park Service, NSA, Department of Health and Social Services, USAF, ARMY, NAVY & USCG, Marines, Corp of Engineers, USDA, U.S. Census Borough, ICE (Immigration) BSOA, and many Borough, City, State & Local Government agencies. Supporting Oil & Gas Service Companies, Construction, Medical, Transportation and Educational Industries.

Our Customers Say it Best:

“Joey Acosta and the Team at Arcticom have been an excellent resource for my communication needs. Whether it’s a major hardware upgrade or routine maintenance of our system, Team Arcticom is always knowledgeable, professional and timely. Thanks Arcticom for your continued excellent service and support.” — Mark R. Knudsen, Tesoro Companies, Inc.

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8(a) ANC Advantage

